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SNS SA NR. 4965/01.09.2026

To potential bidders,

Regarding The procurement of 2 (two) salt block cutting machines for the E.M. Rm. Vâlcea and Târgu Ocna branches

Clarifications no. 2

Question No.1: We assume disc's rotational speed (RPM) will remain constant , while the cutting speed will be adjusted via the machine's feed rate along the track. In our opinion, this is the best way to ensure proper adjustment should we encounter salt veins of greater hardness. In conclusion, we believe that the specified requirement is met; please confirm.

Answer: Yes, we confirm.

Question No.2: Some components will be excluded from the 5-year corrosion warranty because they cannot be manufactured using special materials or treated with surface coatings for functional or mechanical reasons. These parts will be subject to a maintenance program that, in some cases, will require periodic replacement; please confirm.

Answer: Yes, we agree. The technical proposal will specify the excluded components, the maintenance schedule, and the components that require periodic replacement.

Question No.3: During the cutting activities , is it necessary to consider a preferred arrangement for the cutting discs? In our opinion, the best arrangement to ensure the machine's efficiency and balance would be to have 2 discs on the right and 1 + 1 disc (including the one next to a pillar) on the left.

Answer: The arrangement of the discs is at the manufacturer's discretion, but this arrangement must ensure that the blocks are cut as specified in the Specifications and to the dimensions specified in the Specifications, while ensuring the minimum production capacity required by the Specifications.

Question No.4: The machine will be repositioned (as required to start a new cut); no auxiliary lifting devices will be supplied. Please confirm your approval.

Answer: The machine must be equipped with a device that allows it to change direction and move laterally in order to begin work on a new section, and it will NOT require an auxiliary lifting device.

Question No.5: The total amount of accessories included in the offer will be 100 linear meters of double rail and No. 8 (large) + No.8 (small) cutting discs; these represent the total quantities included in the order and not the quantities for a single machine. Please confirm.

Answer: The accessories (100 ml double rail, 8 vertical cutting discs + 8 horizontal cutting discs, machine repositioning device, etc.) are specific to EACH machine, as it's mentioned in the Specifications. The machines will operate independently—one at the EM Rm Vâlcea branch and the other at the Salina Târgu Ocna branch.

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